CONSOLIDATED FINANCIAL INFORMATION

For First Six Months (April 1 – Sept 30, 2011) of Fiscal Year Ending March 31, 2012

KYOKUTO SECURITIES CO., LTD.

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October 28, 2011

CONSOLIDATED RESULTS FOR FIRST SIX MONTHS (APR-SEPT 2011) OF THE FISCAL YEAR ENDING MARCH 31, 2012(SUMMARY)

Name of company: **Kyokuto Securities Co., Ltd.** Listed Stock Exchange: Tokyo Stock Exchange

Stock code number: 8706 URL: http://www.kyokuto-sec.co.jp Company's representative: Hiroyuki KIKUCHI, President and Chief Executive Officer

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Scheduled date of commencement of payment of dividends: November 25, 2011 Scheduled date of filing of quarterly securities report: November 11, 2011

1. Consolidated Results for First Six Months (Apr. 1 – Sept. 30, 2011) of Fiscal Year 2011

(1) Consolidated Business Results (Millions of yen with fractions less than a million yen discarded)

| | Six months ended | Six months ended |
|------------------------------|------------------|-------------------|
| | Sept. 30, 2010 | Sept. 30, 2011 |
| Operating income | 4,152 (-31.4) | 3,246 (-21.8) |
| Net operating income | 4,080 (-31.5) | $3{,}178 (-22.1)$ |
| Operating profit | 1,557 (-53.0) | 521 (-66.5) |
| Ordinary profit | 1,545 (-55.3) | 625 (-59.5) |
| Net profit | 831 (-61.7) | 271 (-67.4) |
| Earnings per share | 26.07 yen | 8.51 yen |
| Earnings per share (diluted) | _ | _ |

Note: 1. The figures in the parenthesis are percentage increase/decrease from the corresponding period of the previous fiscal year.

2. Comprehensive income: Quarter ended Sept. 30, 2011: 249 million yen (-68.7%)

Quarter ended Sept. 30, 2010: 795 million yen (-)

(2) Consolidated Financial Condition

| | Sept. 30, 2011 | Mar. 31, 2011 |
|--------------------------------|----------------|---------------|
| Total assets (Millions of yen) | 54,352 | 56,903 |
| Net assets (Millions of yen) | 30,980 | 31,369 |
| Shareholders' equity ratio | 57.0% | 55.1% |
| Net assets per share | 970.96 yen | 983.11 yen |

Note: Shareholders' equity:

September 30, 2011: 30,975 million yen. March 31, 2011: 31,363 million yen.

2. Matters Concerning Dividends

| | Dividends per share | | | | |
|-------------------|---------------------|----------------------------|----------------------------|----------------|----------------|
| (Record date) | End of 1st Qr. | End of 2 nd Qr. | End of 3 rd Qr. | End of FY | Annual Total |
| FY2010 FY2011 | — — | 10.00 yen 10.00 yen | - - | 20.00 yen — | 30.00 yen — |
| FY2011 (Forecast) | _ | _ | _ | _ | _ |

Note: The Company does not disclose forecast of dividends.

3. Forecast of Consolidated Business Results for Fiscal Year Ending March 31, 2012 (Year from April 1, 2011 to March 31, 2012)

The Company does not disclose forecast of business results. Please see page 6 for further information.

4. Other

(1) Changes in important subsidiary companies (i.e., changes in scope of consolidation) No company was added to or removed from the scope of full/partial consolidation.

(2) Application of any accounting treatments peculiar to preparation of quarterly consolidated financial statements

The Company has not applied any accounting treatments peculiar to preparation of quarterly consolidated financial statements.

(3) Changes in accounting policies, changes in accounting estimates, or retrospective restatements

- (a) Any changes caused by amendments to accounting standards: None.
- (b) Any changes other than (a): None.
- (c) Any changes in accounting estimates: None
- (d) Retrospective restatement: None

(4) Number of shares outstanding (common stock)

(a) Number of shares outstanding (including treasury shares)

September 30, 2011: 32,779,000 March 31, 2011: 32,779,000

(b) Number of treasury shares

September 30, 2011: 876,693 March 31, 2011: 876,693

(c) Average number of shares outstanding

April 1--September 30, 2011: 31,902,307 April 1--September 30, 2010: 31,902,164

(Notes)

As stated in 3. above the Company does not disclose forecast of business results, and accordingly does not disclose forecast of dividends. Instead, the Company will disclose, concurrently with disclosure of preliminary business results, the expected amount of dividends by around tenth business day following the end of each fiscal year or second quarter, both of which are record dates for dividends payment.

BUSINESS RESULTS

1. Business Results

During the first six months (i.e., the period from April 1 to September 30, 2011. Hereinafter called the "period".), the Japanese economy saw a slow recovery. While industrial production, which had been hindered by disruption of supply chain and a shortage in electricity supply after Great East Japan Earthquake, gradually improved, export volume decreased against the background of European uncertainty and concern over slowdown predicted for US economy.

Except its brief upward trend in July, the stock market kept bearish particularly in August-September, reflecting the chain reaction of the global stock market and rising yen. In the currency market, the Japanese yen kept strong against other currencies, particularly the US dollar against which it hit a record high, due mainly to debt crisis in Europe and opaque global economy.

In this environment, we kept endeavoring to offer unique "in-season financial products" based on our "Face to Face" business model, in response to customers' varied needs. Nonetheless, rapid appreciation of the Japanese yen toward the end of the period caused a large amount of unrealized loss on our positions in foreign currency-denominated foreign bonds. Also, income from equity-related business decreased due to the stagnant equity market. Consequently, our consolidated earnings for the period decreased from the corresponding previous period, with operating income declining 21.8% to 3,246 million yen, net operating income decreasing 22.1% to 3,178 million yen, ordinary profit diminishing 59.5% to 625 million yen, and net profit shrinking 67.4% to 271 million yen.

Details of the period's results are as follows:

(1) Commission Revenue

The total commission revenue for the period went up 9.1% to 764 million yen, as shown in below:

(a) Brokerage commissions

We earned 217 million yen (down21.7%) as brokerage commissions on equity securities. As a result, total amount of brokerage commissions including those on fixed-income securities was 219 million yen (down 21.5%).

(b) Fees on underwriting, selling and sales solicitation to professional investors

The amount of fees on underwriting, selling and sales solicitation to professional investors was 3 million yen (up 269.7%), reflecting very inactive primary market.

(c) Fees on handling of offering, selling and sales solicitation to professional investors

Fees on handling of offering, selling and sales solicitation to professional investors jumped 48.8% to 395 million yen, reflecting robust sales of investment trusts.

(d) Other fees

Other fees consisting mainly of trailer fees and those derived from investment banking business edged down 5.3% to 146 million yen.

(2) Gains/Loss on Trading

We recorded a loss of 155 million yen (gain of 361 million yen for the corresponding previous period) on trading in equity-related securities, due mainly to slow sales of foreign convertible bonds and unrealized loss on investment trusts held for our own account. Despite strong sales of foreign fixed income securities, gains on bond trading decreased 17.4% to 2,069 million yen, due to unrealized loss on our positions in foreign currency-denominated foreign bonds. Subtracting a loss of 10 million yen (gain of 9 million yen for the corresponding previous period) on other trading, the total gains shrank 33.9% to 1,902 million yen.

(3) Gains/Loss on Private Equity and Other Securities

Our consolidated subsidiary company, the FE Invest, Co., Ltd. recorded a loss of 173 million yen (gain of 189 million yen for the corresponding previous period) on private equity and other securities.

(4) Interest and Dividend Income

The period's net interest and dividend income more than doubled to 615 million yen (up 127.6%).

(5) Other Operating Income

Other operating income consisting of rent on real estate and fees earned by our two consolidated subsidiaries totaled 68 million yen (up 61.4%).

(6) Operating Expenses

Operating expenses for the period increased 5.3% to 2,656 million yen, due mostly to one-time pension expense resulting from a change in our retirement pension program—i.e., partial shift from the defined benefit plan to the defined contribution plan.

(7) Non-operating Income/Expenses

Non-operating income for the period consisting mainly of dividends on investment securities totaled 185 million yen (up 188.2%), while non-operating expenses amounted to 81 million yen (up 7.8%), due mainly to unrealized losses on investments in limited partnerships. As a result, we recorded net non-operating profit of 103 million yen (net loss of 11 million yen for the corresponding previous period).

(8) Extraordinary Profit/Loss

We realized extraordinary profit of 8 million yen (up 68.1%), which came mainly from liquidation of financial instruments trading liability reserve. The amount of extraordinary loss, on the other hand, amounted to 16 million yen (down 88.5%), of which 9 million yen was provision for doubtful debts. Consequently, we recorded a net extraordinary loss of 8 million yen (a net loss of 138 million yen for the corresponding previous period).

2. Financial Condition

(1) Assets

The total assets as of September 30, 2011 decreased 2,551 million yen to 54,352 million yen from 56,903 million yen as of March 31, 2011. Current assets shrank 3,402 million yen to 40,914 million yen from 44,316 million yen, reflecting decreases in cash and bank deposits which shrank 984 million yen to 11,643 million yen from 12,628 million yen, and in assets pertaining to margin transactions which dropped 1,343 million yen to 3,498 million yen from 4,841 million yen. Fixed assets increased 851 million yen to 13,438 million yen from 12,587 million yen, due mainly to an increase in investment securities which climbed 918 million yen to 7,358 million yen from 6,440 million yen.

(2) Liabilities

The total liabilities as of September 30, 2011 shrank 2,162 million yen to 23,372 million yen from 25,534 million yen as of March 31, 2011. Current liabilities declined 2,014 million yen to 21,715 million yen from 23,729 million yen, reflecting decreases in short-term borrowings which diminished 2,010 million yen to 14,510 million yen from 16,520 million yen, and in liabilities pertaining to margin transactions which shrank 574 million yen to 342 million yen from 917 million yen. Fixed liabilities decreased 141 million yen to 1,641 million yen from 1,782 million yen. While provision for retirement/severance benefits to employees increased 109 million yen to 356 million yen from 246 million yen, long-term borrowings decreased 250 million yen to 750 million yen from 1,000 million yen.

(3) Net Assets

Net assets as of September 30, 2011 decreased 388 million yen to 30,980 million yen from 31,369 million yen as of March 31, 2011, due mainly to a decrease in retained earnings which dropped 366 million yen to 21,727 million yen from 22,094, reflecting payment of dividends.

3. Forecast of Consolidated Business Results

(Reason for being unable to disclose forecast of business results)

The Kyokuto group's operating income consists mainly of commission revenue and gain/loss on principal trading, and substantial part of its income comes from business activities in the equity and fixed income securities markets. The amount of income we earned from our business in the equity market accounted for 19.0% (9.4% as commissions and 9.6% as gains on trading) and 21.4% (5.4% as commissions and 16.0% as gains on trading) of net operating income in the fiscal years ended March 2011 and 2010, respectively. Similarly, 59.1% and 67.0% of net operating income in the two fiscal years, respectively were derived from our business activity, trading activity in particular, in the bond market. While we have endeavored to make our revenue structure resilient to market changes by diversifying revenue sources such as those from investment banking business, our operating income is still susceptible to trends of the securities markets, and thus may fluctuate unexpectedly, depending on the market situation. In addition, we have, while adhering to a business model of face-to-face consultation, offered varied financial products in response to the evolving needs of customers. In this course of business, we at times take relatively heavy positions of foreign currency-denominated fixed-income securities, exposing ourselves to risk of recording large amount of unrealized gains or loss that may be caused by unexpected, sudden changes in foreign exchange markets.

Movement of securities markets and foreign exchange markets is influenced by various factors, including, among others, overseas and/or domestic political or economic developments, corporate performance, interest rates, fiscal policy changes and so forth. Accordingly, in order to predict the group's future business results, we need to grasp future movements of the markets by properly foreseeing these factors—that can hardly be done. In addition, as for investment banking business, it is almost impossible for us to predict every future business opportunity. We believe that disclosing earnings forecast in such circumstance where there is a high probability that the forecast sharply deviates from the actual outcome due to many uncertain factors may well result in sending a wrong message to the market, thereby causing adverse influence on investment judgment of investors and shareholders to the ultimate detriment of fair price discovery.

For the reasons mentioned in the above, we refrain from disclosing earnings forecast and instead, we will endeavor to disclose actual business results as early as possible. We will disclose preliminary consolidated results by around tenth business day following the end of each fiscal year or quarter, by which business result figures are expected to be available.

4. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheet

(Millions of yen)

| (Millions of yen) | | | |
|--|--------------------|----------------|--|
| | September 30, 2011 | March 31, 2011 | |
| Assets | | | |
| Current assets: | | | |
| Cash and bank deposits | 11,643 | 12,628 | |
| Segregated cash and statutory deposits | 5,842 | 5,790 | |
| Trading assets | 14,663 | 14,360 | |
| Securities inventory, etc. | 14,663 | 14,360 | |
| Net receivables pertaining to contracts to be settled | _ | 420 | |
| Private equity and other securities | 4,253 | 4,835 | |
| Assets pertaining to margin transactions | 3,498 | 4,841 | |
| Loans to customers on margin transactions | 3,211 | 4,289 | |
| Cash collateral to finance companies for securities borrowed | 286 | 551 | |
| Other current assets | 1,052 | 1,494 | |
| Provision for doubtful debts | -38 | -54 | |
| Total current assets | 40,914 | 44,316 | |
| Fixed assets: | | | |
| Tangible fixed assets | 5,039 | 5,064 | |
| Intangible fixed assets | 191 | 211 | |
| Goodwill | 76 | 85 | |
| Other | 115 | 126 | |
| Investments and other assets | 8,207 | 7,311 | |
| Investment securities | 7,358 | 6,440 | |
| Other | 934 | 947 | |
| Provision for doubtful debts | -85 | -76 | |
| Total fixed assets | 13,438 | 12,587 | |
| Total Assets | 54,352 | 56,903 | |
| Liabilities | | | |
| Current liabilities: | | | |
| Trading liabilities | 29 | 75 | |
| Short positions of securities, etc. | 17 | 74 | |
| Derivatives contracts | 12 | 0 | |
| Net payables pertaining to contracts to be settled | 67 | _ | |
| Liabilities pertaining to margin transactions | 342 | 917 | |
| Borrowings for margin transactions | 14 | 356 | |
| Cash collateral for borrowed securities sold short | 328 | 560 | |
| Payables to customers and others | 5,646 | 5,317 | |
| Short-term borrowings | 14,510 | 16,520 | |
| Accrued income taxes | 356 | 17 | |
| Accrued bonuses to employees | 228 | 238 | |
| Other current liabilities | 533 | 643 | |
| Total current liabilities | 21,715 | 23,729 | |

| | September 30, 2011 | March 31, 2011 |
|--|--------------------|----------------|
| Fixed liabilities | | |
| Long-term borrowings | 750 | 1,000 |
| Provision for retirement/severance benefits to employees | 356 | 246 |
| Other fixed liabilities | 534 | 535 |
| Total fixed liabilities | 1,641 | 1,782 |
| Statutory reserve | | |
| Financial instruments trading liability reserve | 15 | 21 |
| Total statutory reserve | 15 | 21 |
| Total liabilities | 23,372 | 25,534 |
| Net Assets | | |
| Shareholders' equity | | |
| Capital stock | 5,251 | 5,251 |
| Capital surplus | 4,774 | 4,774 |
| Retained earnings | 21,727 | 22,094 |
| Treasury stock | -862 | -862 |
| Total shareholders' equity | 30,891 | 31,258 |
| Other Comprehensive income | | |
| Unrealized gains on other securities | 84 | 105 |
| Total other comprehensive income | 84 | 105 |
| Minority interests | 5 | 6 |
| Total net assets | 30,980 | 31,369 |
| Total liabilities and net assets | 54,352 | 56,903 |

(2) Consolidated Income Statement (For Six Months Ended September 30, 2011)

(Millions of ven)

| | | (Millions of yen) |
|---|--|-------------------|
| | 6 months ended | 6 months ended |
| | Sept. 30, 2010 | Sept. 30, 2011 |
| Operating income | | _ |
| Commissions and fees | 700 | 764 |
| Brokerage commissions | 279 | 219 |
| Fees on underwriting, selling and sales solicitation to professional investors | 1 | 3 |
| Fees for handling of offering, selling and sales solicitation to professional investors | 265 | 395 |
| Other fees | 154 | 146 |
| Gains or loss on trading Net gains or loss on private equity and other securities | 2,876 | $1,902 \\ -173$ |
| Interest and dividend income | 189 342 | 683 |
| Other operating income | 42 | 68 |
| Total operating income | 4,152 | 3,246 |
| Financial expenses | 71 | 67 |
| Net operating income | 4,080 | 3,178 |
| Operating Expenses | 2,000 | 0,2.0 |
| Transaction-related expenses | 316 | 308 |
| Personnel expenses | 1,470 | 1,662 |
| Real estate-related expenses | 267 | 267 |
| Data processing and office supplies | 264 | 261 |
| Depreciation and amortization | 45 | 48 |
| Miscellaneous taxes and dues | 40 | 41 |
| Provision for doubtful debts | 64 | _ |
| Other | 55 | 65 |
| Total operating expenses | 2,522 | 2,656 |
| Operating Profit | 1,557 | 521 |
| Non-operating income | | |
| Dividends received | 45 | 110 |
| Other | 19 | 75 |
| Total non-operating income | 64 | 185 |
| Non-operating expenses | | |
| Loss on investments in limited partnerships | 71 | 79 |
| Other | 4 | 2 |
| Total non-operating expenses | 76 | 81 |
| Ordinary profit | 1,545 | 625 |
| Extraordinary profit | 4 | = |
| Liquidation of financial instruments trading liability reserve Other | $\begin{bmatrix} 4 \\ 0 \end{bmatrix}$ | 5 |
| Total extraordinary profit | 4 | 2 8 |
| Extraordinary loss | 4 | 8 |
| Loss on valuation of investment securities | 112 | 0 |
| Loss on valuation of myestment securities Loss on valuation of golf course membership | | 5 |
| Provision for doubtful debts | 0 | 9 |
| Other | 30 | 1 |
| Total extraordinary loss | 143 | 16 |
| Net profits before taxes | 1,407 | 617 |
| Corporate tax, inhabitant tax and business tax | 309 | 367 |
| Adjustments for corporate tax, etc. | 266 | -20 |
| Total corporate tax, etc. | 575 | 347 |
| Net profit before minority interests | 831 | 270 |
| Minority interests | _ | -1 |
| Net profit | 831 | 271 |
| Net profit before minority interests | 831 | 270 |
| Other comprehensive income | 001 | 210 |
| Unrealized gains/loss on other securities | -36 | -21 |
| Total other comprehensive income | -36 | -21 |
| Comprehensive income | 795 | 249 |
| Of which income pertinent to: | | |
| shareholders of parent company | 795 | 250 |
| minority interest | | -1 |
| · | | |
| | | |
| | 1 | |

- (3) Note on going concern Not applicable.
- (4) Note on substantial change in shareholders' equity, if any Not applicable.

[Referential Data]

Referential Date on Consolidated Business Results for First Six Months Ended September 30, 2011

(1) Commissions and fees earned

(a) Commissions and fees by sources

(Millions of yen)

| | 6 months ended | 6 months ended | Cha | U | Year ended |
|--|----------------|----------------|-------|---------|---------------|
| | Sept. 30, 2010 | Sept. 30, 2011 | | % | Mar. 31, 2011 |
| Brokerage commissions | 279 | 219 | -60 | -21.5 | 713 |
| (Equities) | (277) | (217) | (-60) | (-21.7) | (707) |
| (Bonds) | (0) | (0) | (-0) | (-72.4) | (0) |
| Fees for underwriting, selling and | | | | | |
| sales solicitation to professional | | | | | |
| investors | 1 | 3 | 2 | 269.7 | 12 |
| (Equities) | (1) | (3) | (2) | (269.7) | (12) |
| (Bonds) | (-) | (-) | (-) | (-) | (-) |
| Fees for handling of offering, selling | | | | | |
| and sales solicitation to professional | | | | | |
| investors | 265 | 395 | 129 | 48.8 | 562 |
| | | | | | |
| Other fees | 154 | 146 | -8 | -5.3 | 276 |
| Total | 700 | 764 | 64 | 9.1 | 1,565 |

(b) Commissions and fees by instruments

(Millions of ven)

| | 6 months ended Sept. 30, 2010 | 6 months ended Sept. 30, 2011 | Change % | | Year ended Mar. 31, 2011 |
|------------------------|----------------------------------|----------------------------------|----------|-------|-----------------------------|
| Equities | 284 | 226 | -57 | -20.3 | 735 |
| Bonds | 1 | 0 | -0 | -37.8 | 2 |
| Beneficiary securities | 359 | 518 | 158 | 44.2 | 757 |
| Other | 55 | 19 | -36 | -65.6 | 69 |
| Total | 700 | 764 | 64 | 9.1 | 1,565 |

(2) Gains/loss on trading

(Millions of ven)

| | 6 months ended Sept. 30, 2010 | 6 months ended Sept. 30, 2011 | Change % | | Year ended Mar. 31, 2011 |
|----------------|----------------------------------|----------------------------------|----------|-------|-----------------------------|
| Equities, etc. | 361 | -155 | -517 | _ | 748 |
| Bonds, etc. | 2,505 | 2,069 | -435 | -17.4 | 4,612 |
| Other | 9 | -10 | -20 | _ | 30 |
| Total | 2,876 | 1,902 | -973 | -33.9 | 5,391 |

[Referential Data]

Referential Date on Business Results for First Six Months Ended September 30, 2011

(1) Volume/value of equity trading (except trading in derivatives)

(Million shares/Millions of yen)

| | 6 months ended | | 6 mont | 6 months ended | | Change | | Year ended | |
|--------------------------------|---------------------|-------------|---------------------|----------------|---------------------|----------------|---------------------|-------------|--|
| | Sept. | 30, 2010 | Sept. | 30, 2011 | % | | Mar. 31, 2011 | | |
| | Number of shares | Trade value | Number of shares | Trade value | Number of shares | Trade value | Number of shares | Trade value | |
| Total | 1,302 | 426,693 | 1,394 | 397,178 | 7.1 | -6.9 | 2,915 | 898,430 | |
| (Agency) | (214) | (72,508) | (137) | (44,575) | (-36.0) | (-38.5) | (425) | (167,643) | |
| (Principal) | (1,088) | (354,184) | (1,257) | (352,603) | (15.6) | (-0.4) | (2,489) | (730,787) | |
| (Agency)/Total (%) | 16.4% | 17.0% | 9.8% | 11.2% | | | 14.6% | 18.7% | |
| Total/TSE volume (%) | 0.24 % | 0.12% | 0.26 % | 0.12% | | | 0.26% | 0.12% | |
| Brokerage commission per share | 1.2 | 2 yen | 1.5 | 4 yen | | | 1. | 59 yen | |

(2) Volume of underwriting, offering and selling

(Million shares/Millions of yen)

| | | 6 months ended Sept. 30, 2010 | 6 months ended Sept. 30, 2011 | Change % | Year ended Mar. 31, 2011 |
|------------------|----------------------------------|----------------------------------|----------------------------------|-------------|-----------------------------|
| :E | Equities (Number of shares) | 0 | 0 | 544.4 | 0 |
| rwri | Equities (Yen volume) | 14 | 72 | 387.1 | 304 |
| Underwriti | Bonds (Face value) | _ | _ | _ | _ |
| n | CPs, foreign instruments, etc. | _ | _ | _ | _ |
| g | Equities (Number of shares) | 0 | 0 | 40.1 | 0 |
| ellir | Equities (Yen volume) | 2,613 | 3,452 | 32.1 | 6,509 |
| s/gu | Bonds (Yen volume at face value) | 13,204 | 3,201 | -75.8 | 13,214 |
| Offering/selling | Beneficiary securities | 29,410 | 33,813 | 15.0 | 57,723 |
| Õŧ | CPs. foreign instruments, etc. | _ | 1.500 | _ | 2.850 |

(3) Net capital regulation ratio

(Millions of yen)

| | | | Sept. 30, 2010 | Sept. 30, 2011 | Mar. 31, 2011 |
|-------------------|--|--------|----------------|----------------|---------------|
| Basic items | | (A) | 28,785 | 29,745 | 29,277 |
| Complementary | Appraisal difference (appraise other securities, etc. Financial instruments tradin | - | 135 | 88 | 106 |
| items | reserve | | 21 | 15 | 21 |
| | Provision for doubtful debts | | 407 | 110 | 157 |
| | Total | (B) | 564 | 215 | 285 |
| Deductible asset | 3 | (C) | 14,882 | 15,479 | 14,765 |
| Unfixed net capi | tal (A) + (B) - (C) | (D) | 14,467 | 14,480 | 14,798 |
| Amount of risk | Market risk correspondence | | 1,655 | 1,744 | 1,899 |
| correspondents | Trade party risk corresponder | nce | 770 | 737 | 784 |
| | Basic risk correspondence | | 1,979 | 1,285 | 1,338 |
| | Total | (E) | 4,405 | 3,767 | 4,022 |
| Net capital regul | ation ratio (D)/(E) | × 100% | 328.3% | 384.3% | 367.9% |

(4) Number of directors/auditors and employees

| (1) I tuins of of an obtain a authors and only to b | | | | | | | | |
|---|----------------|----------------|---------------|--|--|--|--|--|
| | Sept. 30, 2010 | Sept. 30, 2011 | Mar. 31, 2011 | | | | | |
| Directors and auditors | 9 | 9 | 9 | | | | | |
| Employees | 253 | 251 | 247 | | | | | |

[Referential Data]

Consolidated Income Statement for Latest Five Quarters

(Millions of yen)

| | Qr. ended Qr. ended Qr. ended | | | Qr. ended | Qr. ended |
|---|-------------------------------|----------|----------|-----------|-----------|
| | Sept. 30, | Dec. 31, | Mar. 31, | June 30, | Sept. 30, |
| | 2010 | 2010 | 2011 | 2011 | 2011 |
| I. Operating income | 2,145 | 1,772 | 2,027 | 2,012 | 1,233 |
| 1. Commissions and fees | 311 | 343 | 521 | 427 | 337 |
| 2. Gains or loss on trading | 1,638 | 1,340 | 1,173 | 1,333 | 569 |
| 3. Gains on private equity and other | | | | | |
| securities | 3 | -240 | -4 | -190 | 16 |
| 4. Interest and dividend income | 175 | 276 | 316 | 412 | 270 |
| 5. Other operating income | 17 | 52 | 20 | 28 | 39 |
| II. Financial expenses | 36 | 33 | 35 | 34 | 33 |
| Net operating income | 2,108 | 1,738 | 1,992 | 1,978 | 1,200 |
| III. Operating Expenses | 1,241 | 1,225 | 1,409 | 1,257 | 1,399 |
| 1. Transaction-related expenses | 170 | 139 | 141 | 145 | 163 |
| 2. Personnel expenses | 741 | 733 | 880 | 755 | 907 |
| 3. Real estate-related expenses | 133 | 133 | 132 | 130 | 137 |
| 4. Data processing and office supplies | 130 | 129 | 134 | 132 | 129 |
| 5. Depreciation and amortization | 22 | 23 | 27 | 24 | 23 |
| 6. Miscellaneous taxes and dues | 17 | 32 | 31 | 27 | 14 |
| 7. Provision for doubtful debts | _ | _ | 13 | 3 | -3 |
| 8. Other | 26 | 32 | 47 | 38 | 27 |
| Operating Profit | 866 | 513 | 582 | 720 | -198 |
| IV. Non-operating income | 17 | 66 | 63 | 123 | 61 |
| V. Non-operating expenses | 13 | 12 | 6 | 57 | 24 |
| Ordinary profit | 870 | 567 | 639 | 787 | -161 |
| VI. Extraordinary profit | 19 | 43 | 64 | 6 | 1 |
| VII. Extraordinary loss | 48 | 30 | 17 | 7 | 9 |
| Net profits before taxes | 841 | 580 | 685 | 787 | -169 |
| Corporate tax, residential tax and business tax | 244 | 164 | 235 | 365 | 2 |
| Adjustments for corporate tax, etc. | 76 | 170 | -116 | 35 | -56 |
| Profit/loss belonging to minority interest | _ | _ | -0 | -1 | 0 |
| Net profit/loss | 520 | 245 | 566 | 387 | -116 |